

Grayson County Residential Market Summary

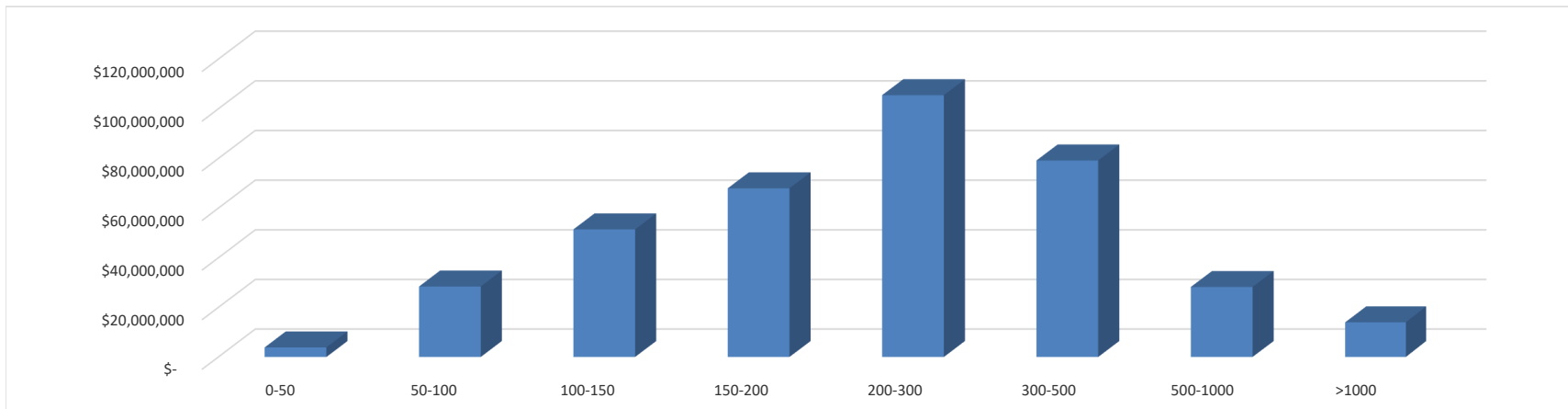
2017

NOTE: All data in these tables are based on extracts from NTREIS compiled by Joe McGrath

| | All Sales | REO Sales | New Constr |
|---------------------|----------------|--------------|---------------|
| Sales | \$ 378,595,884 | \$ 7,803,857 | \$ 48,053,069 |
| Average DOM | 55 | 36 | 61 |
| Average Sqft | 1,862 | 1,788 | 1,903 |
| Average List Price | \$ 196,105 | \$ 101,666 | \$ 221,416 |
| Average Sale Price | \$ 189,298 | \$ 102,682 | \$ 219,420 |
| Price Per Square Ft | \$ 101.65 | \$ 57.42 | \$ 115.32 |
| Number Transactions | 2,000 | 76 | 219 |
| Medium Sale Price | \$160,700 | \$ 71,089 | \$ 71,089 |
| New Listings | 2,714 | 81 | 302 |

PRICE RANGE

| | From \$0 To \$49,999 | \$50,000 \$99,999 | \$100,000 \$149,999 | \$150,000 \$199,999 | \$200,000 \$299,999 | \$300,000 \$499,999 | \$500,000 \$999,999 | \$1,000,000 | Total |
|---------------------|----------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------|----------------|
| Sales | \$ 3,854,018 | \$ 28,425,082 | \$ 51,438,052 | \$ 67,977,635 | \$ 105,486,011 | \$ 79,192,565 | \$ 28,232,900 | \$ 13,989,621 | \$ 378,595,884 |
| Average DOM | 54 | 47 | 40 | 39 | 64 | 77 | 157 | 318 | 36 |
| Average Sqft | 1,160 | 1,268 | 1,523 | 1,789 | 2,226 | 2,831 | 3,650 | 4,203 | 1,862 |
| Average List Price | \$ 41,191 | \$ 78,852 | \$ 130,093 | \$ 177,740 | \$ 244,469 | \$ 381,658 | \$ 650,647 | \$ 1,753,047 | \$ 196,105 |
| Average Sale Price | \$ 35,037 | \$ 74,607 | \$ 126,074 | \$ 173,856 | \$ 239,741 | \$ 366,632 | \$ 627,398 | \$ 1,554,402 | \$ 189,298 |
| Price Per Square Ft | \$ 30.20 | \$ 58.85 | \$ 82.79 | \$ 97.18 | \$ 107.70 | \$ 129.52 | \$ 171.88 | \$ 369.85 | \$ 101.65 |
| Number Transactions | 110 | 381 | 408 | 391 | 440 | 216 | 45 | 9 | 2000 |
| New Listings | 141 | 470 | 494 | 484 | 587 | 367 | 139 | 32 | 2714 |
| REO Sales only | 21 | 30 | 10 | 4 | 6 | 4 | 1 | | 76 |
| New Construction | 2 | 1 | 30 | 65 | 94 | 27 | | | 219 |



| Range in \$1,000 | 0-50 | 50-100 | 100-150 | 150-200 | 200-300 | 300-500 | 500-1000 | >1000 |
|------------------|--------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|
| Sales | \$ 3,854,018 | \$ 28,425,082 | \$ 51,438,052 | \$ 67,977,635 | \$ 105,486,011 | \$ 79,192,565 | \$ 28,232,900 | \$ 13,989,621 |